



A Powerful Pair

HAVE YOU EVER APPRAISED A MANUFACTURED HOME?

The Appraisal Institute and Freddie Mac have designed a 7.5-hour course that shows you how to appraise traditional manufactured homes as well as **CHOICEHomeSM** – a new type of manufactured home that has site-built features. In addition, learn how to use a new, ground-breaking tool, the Manufactured Home Quality Rating Worksheet.

- Identify factory-built housing including manufactured homes, Next Generation manufactured homes, modular homes, and panelized homes.
- Recognize the distinctive construction qualities of manufactured homes and how they differ from site-built homes.
- Learn how to meet the specific appraisal requirements of Freddie Mac, FHA, USDA, VA, and Fannie Mae.
- Understand proper data collection techniques for manufactured housing.
- Report accurate results of a manufactured housing appraisal on a Freddie Mac Form 70B (FNMA form 1004C).
- Develop the cost approach for a manufactured home and a Next Generation manufactured home using the Marshall & Swift®—CoreLogic Residential Cost Hand book.
- Use the sales comparison approach and apply new techniques when appraising a Next Generation manufactured home.

EXPAND YOUR BUSINESS BY REGISTERING TODAY TO GET THE TRAINING YOU NEED TO ACCURATELY APPRAISE MANUFACTURED HOMES!

appraisalinstitute.org/education

**APPRAISAL OF MANUFACTURED HOMES
FEATURING NEXT-GENERATION HOMES**

NEW SEMINAR!

