

Chapter Seminar & Virtual Meeting

It's not a traditional dinner meeting, but it's the best we can do right now! So join us for some good home-grown continuing education, followed by a chapter meeting & discussion with old friends. BYOB: Bring your own buffet ;)

Land Valuation: Tips & Trends

Thursday, November 19, 2020 VIA ZOOM 2-5pm (3 CE hours)

Presented by Susanne M. Curran, MAI, AI-GRS, MCRP, PP

Virtual Classroom-Live/Interactive Participation Guidelines: Students must have computer, webcam & microphone capability to participate & receive continuing education credit. The platform will be interactive and live. The instructor must be able to physically see and interact with all students and students must be able to see and interact with the instructor. A copy of your driver's license must be emailed to the Chapter office as verification after you have registered for the offering prior to the offering start date. You will receive a separate email from the Chapter Office with log-in/access information. You do not need a paid account from ZOOM to participate. If you are using your Ipad/Iphone/smartphone please download the ZOOM app prior to offering. Contact the chapter with questions regarding participation guidelines: lisamayweiss@hotmail.com

- 1:45 pm - 2:00 pm: LOGIN & ROLL CALL
- 2:00 pm - 5:00 pm: SEMINAR (3 CE credit)
- 5:00 pm: Chapter Meeting

"Land Valuation: Tips and Trends " Seminar by Susanne M. Curran MAI, AI-GRS, MCRP, PP

This presentation will provide quick tips on relevant methods and data useful in supporting land analysis, assumptions and value conclusions on demand for various land uses. It will cover issues including the NJ development approval process, easement issues and public utilities. Furthermore, we will discuss prospective future values, appropriate deductions and how market and demand analyses are critical to support value conclusions.

Hour 1:

- Part 1 Land Concepts
- Part 2 HBU and Demand
- 10 min. break

Hour 2:

- Part 3 Easement Issues, utilities in NJ
- Part 4 NJ MLUL, Zoning and TDR
- 10 min. break

Hour 3:

- Part 5 Valuation Methods: "As Is" vs. "Prospective Future Values"
- Questions

All Attendees: \$30 TO REGISTER:

https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?webcode=AIChapterRegistration&Reg_evt_key=EA6687FA-08A1-4487-88AC-C0C1E9CAE3CB&goback=0

Any & all cancellations are subject to a \$10 admin fee. No credit/refunds for cancellations made on or after 7 days prior to class. No credit/refunds for no-shows. CE credits pending with NJ. (NJ Tax board credit reciprocity for appraisal credits. PA reciprocity with NJ approval.) Questions? Need help enrolling? Email:

lisamayweiss@hotmail.com Call: 856.415.0281

All educational offerings with the SNJ Chapter can be found on the chapter website: www.ai-snj.org