

## Southern New Jersey Chapter

# 2023 Education Calendar

Updated August 16, 2023

Note that some seminars are on Zoom while others are in person! Students must have computer, webcam & microphone capability to participate & receive CE credit. The platform will be interactive and live. The instructor must be able to physically see and interact with all students and students must be able see and interact with the instructor. A copy of your driver's license must be emailed to the Chapter office as verification after you have registered for the offering prior to the offering start date. You will receive a separate email from the Chapter Office with log-in/access information. You do not need a paid account from ZOOM to participate. If you are using your lpad/lphone/smartphone download the ZOOM app prior to offering. Check your webcam privacy settings on your computer. Check state approvals before registering to make sure the states you are licensed have approved the course/seminar & allow Virtual education in place of classroom education. Contact the chapter with questions regarding participation guidelines: lisamayweiss@hotmail.com

#### REGISTER NOW! Seminars at the Shore Golden Nugget, Atlantic City

Wednesday, Sept.13: Ted Whitmer, MAI, AI-GRS
"Attacking and Defending an Appraisal in Litigation" (7 CE hours)
Thursday, Sept. 14: Randall Bell, PhD, MAI/Michael Tachovsky, PhD
"Critical Thinking and Junk Science" (7 CE hours)

(For complete seminar outlines, visit our website: www.ai-snj.org)

Registration: Wednesday, Sept.13: Attacking and Defending an Appraisal in Litigation

\$195 member/ \$215 non-member (8:30 am - 4:30 pm) Inc. continental breakfast, lunch & afternoon snacks <a href="https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?webcode=AlChapterRegistration&Reg\_evt\_key=EA752C6">https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?webcode=AlChapterRegistration&Reg\_evt\_key=EA752C6</a> 8-2458-4D18-B2B5-D449512B56D7&goback=0

Registration: Thursday, Sept.14: Critical Thinking and Junk Science

\$195 member/ \$215 non-member (8:30 am - 4:30 pm) Inc. continental breakfast, lunch & afternoon snacks <a href="https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?webcode=AlChapterRegistration&Reg\_evt\_key=7C096C">https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?webcode=AlChapterRegistration&Reg\_evt\_key=7C096C</a> B1-4A5C-41DC-B36C-5415B25F1E9D&goback=0

#### New Jersey Appraiser Law & Regulations 2 CE hrs Wednesday, October 11 ZOOM

Check in begins at 8:15; seminar from 8:30-10:30am Instructor: Susanne Curran, MAI, AI-GRS MANDATORY CLASS FOR NJ APPRAISERS ONCE A RENEWAL CYCLE LAST OFFERING OF THE YEAR

NJ Appraiser Law, Regulations N.J.S.A. 45:14F-1, et seq. Real Estate Appraisers Act

Purpose: This course is required by NJ regulations every two years. Students will learn about the law itself, the regulations that pertain to the law including specific areas noted in the regulation.

13:40A-5.4 (b): All licensed and certified real estate appraisers shall be required to complete a two hour course on New Jersey law and rules governing the practice of real estate appraising. **Approved for NJ CE credit.** 

#### Focus on USPAP: Errors, Record Keeping, Review 5 CE hrs Wed., October 11 ZOOM

10:30 am - 4:00 pm (5 CE hours, with 30min. lunch) Instructor: Susanne Curran, MAI, AI-GRS

<u>Spotlight on Common Errors:</u> We will address problem areas that often are observed in appraisal reports submitted to the Appraisal Institute for admission and ethics screening. You will review most commonly noted reporting errors, review commonly noted methodology errors, review the characteristics of convincing appraisal reports.

<u>Spotlight on Record Keeping:</u> We will discuss workfiles. A workfile is required by USPAP for all appraisals, appraisal consulting, and appraisal review assignments. In this program you will learn why USPAP requires a workfile for all appraisals and what it must contain. You will also learn when a workfile needs to be created, where it should be kept, and for how long.

<u>Spotlight on Review:</u> We will focus on USPAP requirements relating to review, with practical guidance on the challenges reviewers face in providing review services. We will address the numerous misconceptions about review and how USPAP's scope of work concept applies. You will discuss practices that improve efficiency and make sense in the real world, including identifying the subject of review. Participants will also discuss a handy checklist of 13 items that will be important to any reviewer completing an appraisal report; you will also learn the correct terminology to use in a review report.

Approved for NJ CE credit; PA will give reciprocal credits.

#### 7-Hour National USPAP Continuing Education Course Friday, December 8 ZOOM

Check in begins at 8:15am; class starts at 8:30am

Instructor: Brian Flynn, MAI, Al-GRS

This required 7-hour continuing education course, copyrighted by The Appraisal Foundation, focuses on USPAP requirements for ethical behavior and competent performance by appraisers. New case studies and tools are provided to help you learn how to better navigate USPAP in order to solve problems in your daily appraisal practice, and a USPAP Reference Manual is included with the course handbook. The topic of bias and appraisal practice will be covered using Advisory Opinion 16 showing how an appraiser can comply with USPAP as it relates to fair housing laws. The course will help you gain competency in USPAP, and it will help those subject to state licensing or certification and continuing education requirements imposed by professional organizations, client groups, or employers gain competency as well. NOTE. Appraisers must successfully complete the 7-Hour National USPAP Continuing Education Course every 2 years to meet the USPAP continuing education requirement.

Registration includes course materials (not the USPAP Manual from the Appraisal Foundation). When you register for the course the default is to download the course material. If you want hardcopy you have to select that option; there will be an extra fee. This material is required for the course, but it is not the USPAP Manual, it is the student handbook for the class. You are required to have this material in class, hardcopy or downloaded on a computer.

Any & all cancellations are subject to an admin fee. No credit/refunds for cancellations made on or after 7 days prior to class. No credit/refunds for no-shows. Our cancellation policy is stated on registration portal.

#### Registration Fee: NJ Regs (October 11)

\$55 member and non-member

https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?webcode=AlChapterRegistration&Reg\_evt\_key =F3674458-FB79-4C52-BA15-27ED3726D14B&goback=0

#### Registration Fee: Focus on USPAP (October 11)

\$125 member and non-member

https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?webcode=AlChapterRegistration&Reg\_evt\_key = 069BB17D-82D1-4AFD-8CCC-4900F31E75A3&goback=0

#### Registration Fee: USPAP (December 8)

\$175 member/\$195 non-member

https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?webcode=EventInfo&Reg\_evt\_key=73B4CB6E-2413-4C54-92D4-279DBCE0DC78&goback=0

All educational offerings with the SNJ Chapter can be found on the chapter website: www.ai-sni.org

Questions? Need help enrolling? Email: <a href="mailto:lisamayweiss@hotmail.com">lisamayweiss@hotmail.com</a> Call: 856.415.0281

#### SAVE THE DATE!

Advanced Land Valuation: Sound Solutions to Perplexing Problems (7 CE hours)
Thursday, November 16 Zoom Watch for registration to open soon!



### Save the Date

2024 Installation of Officers and Directors/ Holiday Dinner
Monday, December 11, 2023
Bonesaw Brewing Company, Lager Loft,
570 Mullica Hill Road, Glassboro, NJ