

Note that some of these seminars are on Zoom! [Students must have computer, webcam & microphone capability to participate & receive CE credit.](#) The platform will be interactive and live. The instructor must be able to physically see and interact with all students and students must be able to see and interact with the instructor. **A copy of your driver's license must be emailed to the Chapter office as verification after you have registered for the offering prior to the offering start date.** You will receive a separate email from the Chapter Office with log-in/access information. You do not need a paid account from ZOOM to participate. If you are using your Ipad/Iphone/smartphone download the ZOOM app prior to offering. Check your webcam privacy settings on your computer. Check state approvals before registering to make sure the states you are licensed have approved the course/seminar & allow Virtual education in place of classroom education. Contact the chapter with questions regarding participation guidelines: lisamayweiss@hotmail.com

7-Hour National USPAP Continuing Education Course Monday, March 25 ZOOM

Check in begins at 8:15am; class starts at 8:30am

Instructor: Susanne Curran, MAI, AI-GRS

This required 7-hour continuing education course, copyrighted by The Appraisal Foundation, focuses on USPAP requirements for ethical behavior and competent performance by appraisers. New case studies and tools are provided to help you learn how to better navigate USPAP in order to solve problems in your daily appraisal practice, and a USPAP Reference Manual is included with the course handbook. The topic of bias and appraisal practice will be covered using Advisory Opinion 16 showing how an appraiser can comply with USPAP as it relates to fair housing laws. The course will help you gain competency in USPAP, and it will help those subject to state licensing or certification and continuing education requirements imposed by professional organizations, client groups, or employers gain competency as well. NOTE: Appraisers must successfully complete the 7-Hour National USPAP Continuing Education Course every 2 years to meet the USPAP continuing education requirement.

Registration includes course materials (not the USPAP Manual from the Appraisal Foundation). **When you register for the course the default is to download the course material. If you want hardcopy you have to select that option; there will be an extra fee.**

This material is required for the course, but it is not the USPAP Manual, it is the student handbook for the class. You are required to have this material in class, hardcopy or downloaded on a computer.

Tax Court Changes; Quantifying your Appraisal Report Comments

Thursday, April 18, 2024 2:00-5:00 pm ZOOM (3 CE hours)

Annual Joint Seminar/Meeting: Appraisers and Assessors

2:00 – 3:00 pm Tax Court Updates, Changes *Judge Mala Sundar, P.J.T.C.*

3:00 – 5:00 pm Quantifying Your Appraisal Report Comments *Lisa M. Meinczinger, SRA, AI-RRS*

Tax Court Updates, Changes: Judge Sundar will discuss tax court issues & recent cases from across the state. Her insight and experience will be a great benefit to all.

Quantifying Your Appraisal Report Comments: This seminar is designed to assist in quantifying the comments within your report, thereby offering improved support for the values and conclusions put forth. The objective is to convert unsupported comments into a more factual basis, while also removing "hot" words that might imply bias. This process aims to culminate in a credible and well-founded report.

Desktop Appraisals (Bifurcated, Hybrid) and Evaluations

Monday, June 3, 2024 ZOOM (7 CE hours)

Check in begins at 8:15am; class starts at 8:30am

Instructor: Mark Smeltzer, MAI, SRA, AI-GRS

NO DOUBT ABOUT IT, DESKTOP APPRAISALS ARE HERE TO STAY. Recently released by Fannie Mae, after March 19, 2022, loan casefiles meeting certain requirements will receive the option to obtain a desktop appraisal reported on Uniform Residential Appraisal Report (Desktop) (Fannie Mae Form 1004 Desktop). As the world changes, so do processes and methods used in many businesses including the appraisal profession. While alternative appraisal services like bifurcated, hybrid, and desktop appraisals and evaluations aren't new, they are becoming more popular. Many appraisers are uncertain about the general requirements of each service, how appraisal standards might apply, and how these services might create liability. You'll gain more clarity about the different services being requested which will help you to decide if these services are for you. It will review the expectations of alternative appraisal services, potential uses, appraisal standard implications, scope of work, and liability concerns as it applies to residential and commercial assignments. And it will review evaluation formats and the business opportunities for them.

New Jersey Appraiser Law & Regulations (Mandatory class in your NJ cycle!)

Tuesday, September 24, 2024 4:00-6:00 pm (2 CE hours)

Ott's, 340 Greentree Roda, Sewell

Fall Dinner Meeting and Seminar

4:00 – 6:00 pm NJ Appraiser Law & Regulations Susanne Curran, MAI, AI-GRS

6:00 – 7:00 pm Buffet dinner (cash bar) and chapter meeting

NJ Appraiser Law, Regulations N.J.S.A. 45:14F-1, et seq. Real Estate Appraisers Act

Purpose: This course is required by NJ regulations every two years. Students will learn about the law itself, the regulations that pertain to the law including specific areas noted in the regulation.

13:40A-5.4 (b): All licensed and certified real estate appraisers shall be required to complete a two hour course on New Jersey law and rules governing the practice of real estate appraising.

Any & all cancellations are subject to an admin fee. No credit/refunds for cancellations made on or after 7 days prior to class. No credit/refunds for no-shows. Our cancellation policy is stated on registration portal.

Registration Fee: USPAP (March 25)

\$180 member/\$195 non-member

<https://www.appraisalinstitute.org/education/search/2024-2025-7-hour-national-uspap-update-course/523393>

Registration Fee: Tax Court Changes; Quantifying your Appraisal Report Comments (April 18)

\$45

<https://www.appraisalinstitute.org/education/search/tax-court-changes-quantifying-your-appraisal-report-comments-c-so-nj/523299>

Registration Fee: Desktop Appraisals (June 3)

\$190 member/\$199 non-member

<https://www.appraisalinstitute.org/education/search/desktop-appraisals-bifurcated-hybrid-and-evaluations/523459>

Registration Fee: NJ Appraiser Law & Regs (Sept. 24)

\$59 member/\$69 non-member

<https://www.appraisalinstitute.org/education/search/new-jersey-appraiser-law-regulations-c-so-nj/523451>

All educational offerings with the SNJ Chapter can be found on the chapter website: www.ai-snj.org

Questions? Need help enrolling? Email: lisamayweiss@hotmail.com Call: 856.415.0281

SAVE THE DATE! REGISTRATION COMING SOON!

Residential Roundtable 2024

Thursday, May 2, 2024 1:00-5:00 pm (4 CE hours)

Bonesaw Brewing Company, Lager Loft, 570 Mullica Hill Rd, Glassboro, NJ

Our presentations include:

Richard Negro and Deborah Peacock (HUD)

Common Myths, Misconceptions and Questions regarding FHA Appraisal Guidelines

Matt Carelli

AnnieMac and the Residential Appraisal

Michael J. Pratico, Jr., AI-GRS

Swinging Interest Rates & Best Practices

Michael J. Acquaro-Mignogna, MAI, SRA, AI-GRS

Tips on How to Improve your Career as a Residential Appraiser

Eugene A. Soda, Jr.,

Residential Updates, Changes

Walt Krzywicki, MAI, AI-GRS

Common USPAP Myths