

**Note that some of these seminars are on Zoom!** [Students must have computer, webcam & microphone capability to participate & receive CE credit.](#) The platform will be interactive and live. The instructor must be able to physically see and interact with all students and students must be able to see and interact with the instructor. **A copy of your driver's license must be emailed to the Chapter office as verification after you have registered for the offering prior to the offering start date.** You will receive a separate email from the Chapter Office with log-in/access information. You do not need a paid account from ZOOM to participate. If you are using your Ipad/Iphone/smartphone download the ZOOM app prior to offering. Check your webcam privacy settings on your computer. Check state approvals before registering to make sure the states you are licensed have approved the course/seminar & allow Virtual education in place of classroom education. Contact the chapter with questions regarding participation guidelines: [lisamayweiss@hotmail.com](mailto:lisamayweiss@hotmail.com)

**Business Practices and Ethics      6 CE hrs      Thursday, February 27, 2025****Sign in begins at 8:15 am; class runs from 8:30am – 3pm****Instructor: Susanne Curran, MAI, AI-GRS**

This important course provides information about standards and ethics requirements for valuers in general and, more specifically, for valuers who belong to the Appraisal Institute. Through discussion questions and examples, you'll identify behavior and actions that illustrate violations of the Code of Professional Ethics, and you'll learn how referrals can be made. You'll get an introduction to the Appraisal Institute Guide Notes to the Standards of Professional Practice and see how the Guide Notes can be used to resolve everyday appraisal practice problems. Finally, you'll learn about common errors in appraisal reports and review reports, and they respond to questions about challenges that arise in appraisal practice such as requests for updates and requests to change or add intended users. The content emphasizes:

- Business practices issues, such as how to respond to seemingly unreasonable requests, how to address client pressure, and how to approach a complex assignment
- Which standards apply to Appraisal Institute Designated Members, Candidates for Designation, Practicing Affiliates, and Affiliates, and when they apply
- The key principles of the Standards of Valuation Practice
- How to identify and avoid behavior that violates the Standards of Valuation Practice
- The correct way to use the Appraisal Institute designations, emblems, and logo
- Understanding of the Appraisal Institute enforcement process

**7-Hour National USPAP Continuing Education Course****Thursday, May 15, 2025      Sign in at 8:15am; class starts at 8:30am      Zoom****Instructor: Brian Flynn, MAI, AI-GRS**

This required 7-hour continuing education course, copyrighted by The Appraisal Foundation, focuses on USPAP requirements for ethical behavior and competent performance by appraisers. New case studies and tools are provided to help you learn how to better navigate USPAP in order to solve problems in your daily appraisal practice, and a USPAP Reference Manual is included with the course handbook. The topic of bias and appraisal practice will be covered using Advisory Opinion 16 showing how an appraiser can comply with USPAP as it relates to fair housing laws. The course will help you gain competency in USPAP, and it will help those subject to state licensing or certification and continuing education requirements imposed by professional organizations, client groups, or employers gain competency as well. NOTE. Appraisers must successfully complete the 7-Hour National USPAP Continuing Education Course every 2 years to meet the USPAP continuing education requirement.

Registration includes course materials (not the USPAP Manual from the Appraisal Foundation). **When you register for the course the default is to download the course material. If you want hardcopy you have to select that option; there will be an extra fee.** This material is required for the course, but it is not the USPAP Manual, it is the student handbook for the class. You are required to have this material in class, hardcopy or downloaded on a computer.

**New Jersey Appraiser Law & Regulations (Mandatory class in your NJ cycle!)      Approved in NJ****Tuesday, June 3, 2025      Sign in at 10:45; seminar is 11:00am – 1:00pm (2 CE hours)      Zoom****Instructed by Susanne Curran, MAI, AI-GRS**

NJ Appraiser Law, Regulations    N.J.S.A. 45:14F-1, et seq. Real Estate Appraisers Act

Purpose: This course is required by NJ regulations every two years. Students will learn about the law itself, the regulations that pertain to the law including specific areas noted in the regulation.  
13:40A-5.4 (b): All licensed and certified real estate appraisers shall be required to complete a two hour course on New Jersey law and rules governing the practice of real estate appraising.

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Any & all cancellations are subject to an admin fee. No credit/refunds for cancellations made on or after 7 days prior to class. No credit/refunds for no-shows. Our cancellation policy is stated on registration portal. These seminars have been approved by the NJ State Board of Real Estate Appraisers.

**Registration Fee: Business Practices & Ethics (February 27)** \$159 member/\$170 non-member  
<https://www.appraisalinstitute.org/education/search/business-practices-and-ethics/524245>

**Registration Fee: 7-Hour USPAP (May 15)** \$180 member/\$195 non-member  
<https://www.appraisalinstitute.org/education/search/2024-2025-7-hour-national-uspap-update-course/524093>

**Registration Fee: NJ Appraiser Law & Regs (June 3, 11am-1pm)** \$59 member/\$69 non-member  
<https://www.appraisalinstitute.org/education/search/new-jersey-appraiser-law-regulations-c-so-nj/524021>

**\*\*\*Save the date: PA Rules & Regs (June 3, 8:30-10:30am)**

All educational offerings with the SNJ Chapter can be found on the chapter website: [www.ai-snj.org](http://www.ai-snj.org)  
Questions? Email: [LisaMay.Weiss@appraisalinstitute.org](mailto:LisaMay.Weiss@appraisalinstitute.org) Call: 856.415.0281



**Annual Installation of Officers Dinner Meeting  
Tuesday, December 10th, 2024  
Adelphia Restaurant Ballroom, Deptford**

5–6 pm: Cocktail Hour

6–7 pm: Dinner (select your meal when registering)

7–8 pm: Presentation of the 2024 George Olasin award to Jerry McHale, MAI

Keynote Speakers & Installation of Officers and Directors

**State of the Appraisal Institute will be presented by Michael J. Acquaro-Mignogna, 2024 Vice-President of the Appraisal Institute**

**Registration fee: \$60 per person** Click the link below to register:  
[https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?webcode=AIChapterRegistration&Reg\\_evt\\_key=0E2A9702-3022-45FE-A54B-5E424A5FAB2F](https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?webcode=AIChapterRegistration&Reg_evt_key=0E2A9702-3022-45FE-A54B-5E424A5FAB2F)