



**Southern  
New Jersey Chapter**

## **BUSINESS PRACTICES AND ETHICS**

**This offering is presented virtually via Zoom.** Students must have computer, webcam & microphone capability to participate & receive CE credit. The platform will be interactive and live. The instructor must be able to physically see and interact with all students and students must be able see and interact with the instructor. A copy of your driver's license must be emailed to the Chapter office as verification after you have registered. You will receive a separate email from the Chapter Office with log-in info. You do not need a paid account from ZOOM to participate. Check your webcam privacy settings on your computer. Contact [LisaMay.Weiss@appraisalinstitute.org](mailto:LisaMay.Weiss@appraisalinstitute.org) with questions.

### **Business Practices and Ethics 6 CE hours** **Wednesday, June 10, 2026 Zoom**

This important course provides information about standards and ethics requirements for valuers in general and, more specifically, for valuers who belong to the Appraisal Institute. Through discussion questions and examples, you'll identify behavior and actions that illustrate violations of the Code of Professional Ethics, and you'll learn how referrals can be made. You'll get an introduction to the Appraisal Institute Guide Notes to the Standards of Professional Practice and see how the Guide Notes can be used to resolve everyday appraisal practice problems. Finally, you'll learn about common errors in appraisal reports and review reports, and they respond to questions about challenges that arise in appraisal practice such as requests for updates and requests to change or add intended users. The content emphasizes:



- Business practices issues, such as how to respond to seemingly unreasonable requests, how to address client pressure, and how to approach a complex assignment
- Which standards apply to Appraisal Institute Designated Members, Candidates for Designation, and Associate Members, and when they apply
- The key principles of the Standards of Valuation Practice
- How to identify and avoid behavior that violates the Standards of Valuation Practice
- The correct way to use the Appraisal Institute designations, emblems, and logo
- Understanding of the Appraisal Institute enforcement process



*Instructed by Woody Fincham, SRA, AI-RRS*  
**Business Practice & Ethics — June 10, 2026**  
**Check in at 8:15am; class begins at 8:30am**  
**\$140 members/\$155 non-members**  
**REGISTRATION:**

<https://www.appraisalinstitute.org/education/search/business-practices-and-ethics/525946>

*Any & all cancellations are subject to an admin fee. No credit/refunds for cancellations made on or after 7 days prior to class. No credit/refunds for no-shows.*

Questions? Email: [LisaMay.Weiss@appraisalinstitute.org](mailto:LisaMay.Weiss@appraisalinstitute.org) Call: 856.415.0281