



Southern
New Jersey Chapter

UPCOMING ZOOM SEMINARS

These offerings are presented virtually via Zoom. Students must have computer, webcam & microphone capability to participate & receive CE credit. The platform will be interactive and live. The instructor must be able to physically see and interact with all students and students must be able to see and interact with the instructor. A copy of your driver's license must be emailed to the Chapter office as verification after you have registered. You will receive a separate email from the Chapter Office with log-in info. You do not need a paid account from ZOOM to participate. Check your webcam privacy settings on your computer. Contact LisaMay.Weiss@appraisalinstitute.org with questions.



Reporting Market Analysis & Better Understanding the New URAR 4 CE hours

Thursday, May 28, 2026 Zoom Check in at 8:15am; class begins at 8:30am

\$105 members/\$115 non-members

<https://www.appraisalinstitute.org/education/search/reporting-market-analysis-and-better-understanding-new-urar/526128>

Unlike the existing 1004 report form, the new URAR places more emphasis on supporting and reporting a thorough market analysis for the subject property. In the past, appraisers often kept the market analysis support in the workfile. Going forward, support is expected within the appraisal report. Reporting Market Analysis and Better Understanding the New URAR is a four-hour program that focuses on lending assignments for residential properties using the new URAR. Appraisers who are not well versed in completing a thorough and credible market analysis will find this program to be most helpful. The program will also be a good refresher for the experienced appraiser and the reviewer of residential reports.

Business Practices and Ethics 6 CE hours

Wednesday, June 10, 2026 Zoom Check in at 8:15am; class begins at 8:30am

\$140 members/\$155 non-members

<https://www.appraisalinstitute.org/education/search/business-practices-and-ethics/525946>

This important course provides information about standards and ethics requirements for valuers in general and, more specifically, for valuers who belong to the Appraisal Institute. Through discussion questions and examples, you'll identify behavior and actions that illustrate violations of the Code of Professional Ethics, and you'll learn how referrals can be made. You'll get an introduction to the Appraisal Institute Guide Notes to the Standards of Professional Practice and see how the Guide Notes can be used to resolve everyday appraisal practice problems. Finally, you'll learn about common errors in appraisal reports and review reports, and they respond to questions about challenges that arise in appraisal practice such as requests for updates and requests to change or add intended users.

Both seminars are instructed by Woody Fincham, SRA, AI-RRS

Any & all cancellations are subject to an admin fee.

No credit/refunds for cancellations made on or after 7 days prior to class.

No credit/refunds for no-shows.

Questions? Email: LisaMay.Weiss@appraisalinstitute.org Call: 856.415.0281



OTHER UPCOMING EDUCATION WITH THE SOUTHERN NEW JERSEY CHAPTER

▶ Tuesday, April 28 — Assessor/Appraiser zoom meeting w/3 hours of CE ***Registration opens soon

▶ Thursday, September 17 — NJ Rules and Regs w/Joe Palumbo --3-5pm at Riverwinds Community Center; happy hour at the Riverwinds Restaurant bar immediately following the seminar

<https://www.appraisalinstitute.org/education/search/new-jersey-appraiser-law-rules-regulations-c-so-nj/526019>